AHMAD AJMAL NAWAFIL

Jakarta, Indonesia | +6281295872144 | ahmadajmalnawafil@gmail.com | www.linkedin.com/in/AjmalNawafil

PROFESSIONAL SUMMARY

Development Economics graduate from UIN Syarif Hidayatullah Jakarta with hands-on experience in business operations, entrepreneurship, and finance. Co-founded and managed a business that recorded over 7,700 transactions and approximately IDR 45 million in net profit. Experienced in team leadership, financial data processing, business development, data analysis, and stakeholder management, supported by strong analytical and communication skills.

EDUCATION

Universitas Islam Negeri Syarif Hidayatullah Jakarta - **Tangerang, Indonesia** Aug 2022 - Aug 2026
Bachelor's Degree in Development Economics
GPA: 3.56/4.00 (Cum Laude)

PROFESSIONAL EXPERIENCE

Game Ville — **Depok, Indonesia** Aug 2025 – Aug 2026
Co-Owner

- Co-founded and developed a gaming and entertainment business from the ground up, overseeing daily operations across 10 gaming stations, including PS4/PS5 consoles, racing simulators, VIP rooms, F&B services, and gaming tournaments.
- Led operations and HR for a 6-person team, managing staff setup, scheduling, customer service, inventory, equipment maintenance, operational procedures, and financial record-keeping while serving 50+ customers per day and building a membership base of 150+ customers.
- Drove business development, pricing, promotional campaigns, and cost-control initiatives, generating 7,700+ transactions and approximately Rp45 million in net profit from January to July 2026.

PT. PLN (Persero) UIP2B JAMALI — **Depok, Indonesia** Aug 2025 – Oct 2025
Finance Intern

- Assisted with data entry, analysis, and reporting activities within the Finance division, working with financial, asset, operational, and human resources data.
- Utilized Microsoft Excel and SAP to organize, process, and review internal data while gaining practical exposure to the company’s financial and administrative workflows.
- Gained practical exposure to PLN’s internal systems, business processes, and financial operations within a state-owned enterprise environment.

Adia Suites — **South Tangerang, Indonesia** Mar 2025 – Jul 2025
Graphic Designer & Administration Intern

- Served as the hotel’s sole graphic designer, producing approximately 3 digital and print creative assets per week for promotional campaigns, hotel packages, and other marketing needs while maintaining brand consistency.
- Developed campaign and promotional materials based on management briefs, providing creative input and supporting the communication of hotel packages and promotions under tight deadlines.
- Assisted in administrative operations, managing procurement records and financial documentation while overseeing inventory and professional communications using Excel for organized database systems.

Black Prime Management — **Jakarta, Indonesia** Dec 2024 – Jan 2025
Talent Recruiter

- Collaborated with hiring managers to determine staffing needs and develop recruitment strategies.
- Sourced candidates through various channels, including job boards, social media, networking, and referrals.
- Managed communication with candidates throughout the recruitment process to ensure a positive candidate experience.

Manta Media — **Jakarta, Indonesia** Dec 2023 – Feb 2024
Talent Manager
- Managed over 100+ talents.
- Achieved 100% of monthly performance targets.
- Analyzed talent performance on TikTok and developed strategies.

Quba Barbershop – **Tangerang City, Indonesia** Oct 2021 - Dec 2022
Co-Owner
- Created two promotional content pieces per week.
- Ensured final graphics and layouts were visually appealing and on-brand.
- Kept up to date with design and software trends.

Imwise Indonesia – **Indonesia** Jan 2021 - Jul 2021
Public Relations Intern
- Maintained good contacts and relationships with editors and content creators.
- Handled the Organization's online presence – regularly updated the Organization's various social media accounts.
- Increased the number of partnerships by 50% by implementing a strategic social media campaign.

Fiverr – **Indonesia** Jan 2020 - Jun 2021
Freelance
- Completed 10 design projects in one month.
- Created a wide range of graphics and layouts for product illustrations, company logos, and websites with software such as Photoshop.
- Kept clients informed, listening to and acting on feedback, and explaining the rationale behind graphic design decisions.

LEADERSHIP & ORGANIZATIONAL EXPERIENCE

Dekan Cup — **South Tangerang, Indonesia** Jun 2024
Event Division
- Prepared an event rundown for staff. The schedule provided addressed event management needs, including security protocols and equipment needs.
- Coordinated event logistics, including participant registration, presentation needs and evaluation materials before and after the event.
- Managed event activities and addressed potential problems that may arise.

Economic Development Summit — **South Tangerang, Indonesia** May 2024
Logistic & Hospitality
- Planned and documented equipment requirements for activities and strive for its procurement by previously coordinating with related divisions that require facility equipment.
- Coordinated equipment loan and rental agreements.
- Organized and distributed event equipment.

Foreign Language Corner — **South Tangerang, Indonesia**
Co-Founder
- Supported students interested in learning foreign languages.
- Raised awareness of the importance of foreign language skills for students' careers.

- Introduced students to different languages, cultures, customs, and traditions.

Karang Taruna — Depok, Indonesia Mar 2021 - Feb 2022
Chairman

- Directed and facilitated a monthly meeting with other division heads to discuss goals, updates, challenges, and upcoming events.
- Managed organization, building culture, and controlling the quality of products and human resources.
- Successfully created, monitored, and organized many events.

RESEARCH & PROJECTS

Undergraduate Thesis — UIN Syarif Hidayatullah Jakarta Jun 2026
Flight-to-Safety, Economic and Political Uncertainty, Spot Gold Prices, and Investor Sentiment: An Analysis of IHSG Volatility in Indonesia (2020–2024)

- Conducted quantitative research using monthly time-series data to examine the relationship between government bond yields, global uncertainty, spot gold prices, investor sentiment, and IHSG returns.
- Applied multiple linear regression, Autoregressive Distributed Lag (ARDL), and moderation analysis to examine financial market relationships and short- and long-term dynamics.
- Utilized EViews for econometric analysis, statistical testing, and interpretation of Indonesian stock market dynamics.

BEST UIN Jakarta - South Tangerang, Indonesia Jul 2024
Selected Participant – Boosting English & Scientific Research Training (BEST)

- Selected as one of 25 students university-wide through a competitive multi-stage selection process involving faculty recommendation, academic credentials, a motivation letter, research proposal, and substantive interview.
- Completed an intensive 40-day development program focused on academic English, scientific research, global perspectives, and scholarship essay preparation under dedicated English and research mentors.
- Developed and refined research on financial-market volatility, examining the relationship between flight-to-safety behaviour, economic and political uncertainty, gold prices, investor sentiment, and Indonesia’s Composite Stock Price Index (IHSG)

Islamic Youth Leadership - Indonesia Mar 2024
Guest Speaker

- Assessing participants' understanding and progress through quizzes and assignments, and providing constructive feedback to help them enhance their learning experience.
- Presented material and provided education about Islamic teachings to around 100 people.

UIN Syarif Hidayatullah X Tsinghua University - Indonesia Feb 2024
Faculty of Economics and Business Delegation

- Successfully formed a good relationship between Tsinghua students and UIN Syarif Hidayatullah Students
- Established collaboration with Tsinghua University on "green economy and digitalization".

Mini Seed – Hat Yai,Thailand Aug 2023
Head of Faculty of Economy and Business Delegation

- Selected to lead a 4-member delegation from UIN Syarif Hidayatullah Jakarta for the Mobility Program, selected from over a hundred applicants.
- Successfully solved a problem for snapper farmers in Pattani, Thailand and won "The Best Innovation" award at MINI SEED 2023 Thailand.

Workshop and education on "Adoption of electricity-based household appliances and Globalization of battery-based vehicles in Indonesia" at SMKN 45 Jakarta - Indonesia
Project leader

- Collaborated with SMKN 45 in educating students on battery-based vehicles and electric household

appliances.

- Spreading Awareness about one of the solutions in overcoming air pollution, climate change and greenhouse gas emissions

Workshop and education on "MSME Partnership" at SMAN 6 Depok - **Indonesia** Dec 2022
Source person

- Encouraged active participation and discussion among students to promote learning and exchange of ideas
- Collaborated with school faculty and staff to ensure the smooth execution of the workshop.
- Answered questions and address concerns from students regarding MSME partnership initiatives.

Workshop and education on "Koperasi Indonesia" at SMK Triguna utama - **Indonesia** Nov 2022
Project leader

- Provided clear explanations and examples to help students grasp key concepts related to “Koperasi” and their role in society**.**
- Facilitated brainstorming sessions and group activities where students can ideate and develop innovative solutions to address challenges faced by cooperatives in Indonesia.

ACHIEVEMENTS & AWARDS

Best Innovation Award — MINI SEED Thailand Aug 2023

- Received the Best Innovation Award for developing an innovative solution addressing challenges faced by snapper farmers in Pattani, Thailand.
- Selected to lead a four-member university delegation from over 100 applicants for the international mobility program.

Selected Participant — BEST UIN Jakarta Jul 2024

- Selected as one of 25 students university-wide through a competitive multi-stage selection process involving academic evaluation, research proposals, and interviews.

TECHNICAL SKILLS & LANGUAGES

Business & Analytics: Business Development, Data Analysis, Business Operations, Investment, Market Research, Econometric Analysis.

Data Analytics: SQL, Microsoft Power BI, IBM SPSS Statistics, EViews, VBA, STATA.

Programming Language: Python, JavaScript, HTML, CSS, R.

Productivity Tools: Microsoft Office (Excel, Word, PowerPoint, Visio), Google Workspace.

Design & Multimedia: Adobe (Photoshop, Illustrator, Premiere Pro, After Effects, Audition), DaVinci Resolve, SketchUp

Soft Skills: Leadership, Public Speaking, Creativity, Business Presentation, Project Management, Conflict Management, Problem-Solving, Stakeholder Communication

Languages: Indonesian (Native); English — EPT Score: 563 (Mar 2026), IELTS Overall Band 7.0 (2022)

CERTIFICATIONS & TRAINING

Introduction to Programming with Python and Java Specialization — University of Pennsylvania 2026

SAP Business Analyst Professional Certificate — SAP 2026

IBM Data Analyst Professional Certificate — IBM 2026

Microsoft Power BI Data Analyst Professional Certificate — Microsoft 2026

Microsoft Excel Professional Certificate — Microsoft 2026

Google Cybersecurity Professional Certificate — Google 2026

Introduction to Cyber Security Specialization — New York University 2024

Effective Problem-Solving and Decision Making — UC, Irvine 2023